



SOLUTION BRIEF

Polycom Solutions for Microsoft® UC Environments

Complete voice and video solutions that extend Microsoft unified communications and empower user collaborative experiences

Benefits

- **Broadest portfolio**—Select from a full line of desktop, huddle, and conference room solutions that enhance and extend the Microsoft UC experience
- **Direct integration**—Polycom voice and video solutions integrate directly with Skype for Business without gateways, resulting in lower total cost of ownership (TCO) and a better user experience
- **Office 365 PBX ready**—Polycom® VVX® phones are the first 3rd party interoperable phones to support Office 365 Cloud PBX services with PSTN calling capabilities
- **Workflow integration**—Single workflow for integrated voice and video collaboration drives consistency and user adoption
- **Multivendor UC support**—Polycom® RealPresence Clariti™ collaboration software brings together traditional and legacy video environments such as Cisco, while preserving existing workflows for Skype for Business users

Polycom and Microsoft connect people everywhere

Polycom and Microsoft deliver a complete and integrated end-to-end unified communications (UC) solution for voice, video, conferencing and collaboration and connect with anyone, anywhere, on any device. Skype for Business provides a single interface to access all modes of communication and allows you to find and initiate conversations without leaving the application, inside and outside firewalls. Polycom solutions extend the benefit of Skype for Business and enable highly intuitive, secure, and scalable voice and video collaboration experiences for personal and group collaboration, while delivering interoperability with other environments.

Voice solutions

Customers looking for Skype for Business phones turn to Polycom when they want the highest quality audio, innovative features, and the broadest selection of desktop phones and conference phones available.

- **Desktop phones**—Polycom's high-fidelity audio sounds like you are in the same room, whether you are using a handset, hands-free speakerphone, or plug-in headset. Advanced telephony features and peripherals such as the Polycom® VVX® Expansion Module are available for the Polycom VVX series to support a variety of enterprise voice needs, including support for Skype for Business Online with Office 365.
- **Conference phones**—Polycom is the industry leader in audio conferencing solutions, with superb voice quality, expansive microphone pickup, and advanced audio processing. Polycom® RealPresence Trio™ sets the new standard for affordable voice and video conferencing—the first smart hub for group collaboration.
- **Installed Audio**—Polycom® SoundStructure® C-Series delivers high-performance voice conferencing for nearly any type of room, including boardrooms, classrooms, and training centers of all sizes.

Video Collaboration Solutions

Polycom offers the broadest portfolio of video solutions that work natively with Skype for Business. Polycom video solutions deliver a great room video collaboration experience that integrates with users' workflow and extend the reach of video collaboration into huddle rooms, open spaces, conference rooms, boardrooms, as well as vertical applications such as healthcare and education.



- Room video solutions for Skype for Business—Polycom offers a wide range of room video solutions from huddle space solutions for quick ad hoc video calls to more structured meetings in large conference rooms and immersive telepresence rooms for Skype for Business users. Polycom® RealPresence Trio™ Visual+ enables intuitive video collaboration experience for small spaces, while Polycom® CX5100 offers a unique 360-degree video from the center of table and it can be set up as a USB peripheral device for a meeting room, or it can be paired with the CX8000 for a complete room collaboration solution. Polycom® RealPresence® Group Series is the most versatile video collaboration solution and is the first standards-based video solution to natively support Skype for Business including native Skype for Business content (RDP) receive and content control. These room video solutions support native workflows such as Outlook calendaring, directory access, and firewall traversal through Microsoft infrastructure, resulting in better overall user experience and lower total cost of ownership.
- Polycom® RealConnect™ for Skype for Business—this platform-based innovative solution leverages existing Skype for Business-based workflow to offer single scheduling, familiar click-to-join experience for both Skype for Business clients and Polycom endpoints, and native content support. Polycom RealConnect functionality is included in Polycom RealPresence Clariti collaboration software and it leverages both the Polycom and Skype for Business infrastructure for optimized resource utilization and familiar conference experience.

Services for Microsoft Integration

- Professional Services for Microsoft solution integration—when Skype for Business/Microsoft Lync is part of your environment, Polycom Professional Services will minimize the number of vendors required for a comprehensive solution. Our services will provide you with the insights to find the right solution for your business, and to help you plan and deploy your Microsoft solution. You will also have access to Microsoft certified experts, and UC experts, that understand the UC environment inter-dependencies for voice and video collaboration.
- Polycom VVX Services for Skype for Business are focused on ensuring that our customers are successful in deploying VVX handsets in a Lync environment and the offer includes QuickStart, HealthCheck, User Orientation, Installation, and Provisioning and Deployment Services.
- Polycom RealPresence Clariti Deployment Services and add-on RealConnect Integration Services—provides flexible, modular and affordable options that allow you to quickly and easily bring collaboration to your organization, no matter what your requirements or preferred acquisition model. Clariti deployment services are available in three models with add-on options for Polycom RealConnect for Skype for Business.

Solution components

Skype for Business voice and video integration

- Skype® for Business Server 2015, Lync® Server 2013 and 2010
- Skype for Business clients, Lync 2013 and 2010 client
- Microsoft Exchange Server 2013/2010/2007 (SP2)
- Microsoft Outlook 2013/2010/2007 (SP2)

*Refer to product and solution documentation on support.
polycom.com/microsoft for Microsoft server products tested with Polycom products

Desktop Phones for Skype for Business

- Polycom® CX300 II, CX500, CX600
- Polycom® VVX® 201, 300/301/310/311, 400/401/410/411, 500/501, 600/601

Conference Phones for Skype for Business

- Polycom® CX100 (personal USB speakerphone)
- Polycom® CX3000, CX5500
- Polycom® RealPresence Trio™ 8800
- Polycom® SoundStructure® C-Series (with VoIP card)

Group Video Solutions for Skype for Business

- Polycom® CX5100, CX8000
- Polycom® RealPresence® Group Series (310, 500, 700)
- Polycom® RealPresence® Group Convene™
- Polycom® RealPresence® Medialign™ (270, 255, 170, 155)
- Polycom® RealPresence® Centro™
- Polycom® RealPresence Trio™ Visual+

Collaboration Infrastructure for Skype for Business

- Polycom® RealPresence Clariti™ collaboration software
 - Includes Polycom RealConnect™ for Skype for Business functionality

Professional Services for Microsoft Solutions

- Envisioning Services
- Implementation Services
- Technical Support Services

Microsoft Integration Services (for RealPresence Clariti)

VVX Services for Skype for Business/Lync

- VVX QuickStart Services
- Healthcheck for Skype for Business/Lync Infrastructure
- VVX End User Orientation
- VVX Handset Installation Service
- VVX Provisioning and Deployment Services

*For the availability of professional services in your area, contact Polycom at TeamMicrosoft@polycom.com

Learn more about Polycom and Microsoft integrated solutions

For more information on the Polycom UC solutions for Microsoft environments, visit www.polycom.com/Microsoft or email us at TeamMicrosoft@polycom.com

For the latest product and solution documentation, visit support.polycom.com/Microsoft

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About Polycom

Polycom helps organizations unleash the power of human collaboration. More than 415,000 companies and institutions worldwide defy distance with video, voice and content solutions from Polycom. Polycom and its global partner ecosystem provide flexible collaboration solutions for any environment that deliver the best user experience and unmatched investment protection.

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